

## MAHLE Aftermarket and Voith agree on collaboration for the distribution of air compressors

Frankfurt, 11 September 2012 – MAHLE Aftermarket will assume responsibility for distributing air compressors manufactured by Voith to the independent spare parts market. The two systems suppliers concluded this agreement in the context of the Automechanika in Frankfurt.

Air compressors developed and manufactured by Voith are at the heart of the pneumatic system for commercial vehicles, which supplies the brake system and other pneumatic functions in the vehicle with the necessary operating pressure. Voith supplies various leading commercial vehicle manufacturers with air compressors that are fitted as standard. The innovative design of the air compressors achieves a considerable efficiency increase and consequently reduces fuel consumption. The range distributed by MAHLE Aftermarket now makes these benefits accessible also to vehicles already in service.

One of the key features of these products is the multi-stage compression with intercooling and an idle mode, which is activated on the basis of the operating pressure. The advantages of the two-stage principle stand the test of time particularly in vehicles with a high air requirement.

MAHLE Aftermarket distributes the air compressors via its comprehensive distribution network under the well-known MAHLE Original brand. Global distribution is supported by an extensive marketing concept and technical training sessions held by MAHLE engineers, who provide assistance with queries relating to diagnostics and the repair of air compressor damage even to the workshop level. Moreover, MAHLE Aftermarket and Voith are working on the increased incorporation of MAHLE engine components.



Both companies regard this co-operation as an ideal solution to supply independent repair shops with technically advanced air compressors in original equipment quality. "The state-of-the-art air compressors supplied by Voith perfectly complement our attractive spare parts range for commercial vehicle engines", explains Arnd Franz, General Manager MAHLE Aftermarket.

"We believe we will increase the effectiveness in selling our innovative products in the near future thanks to the market penetration already achieved by MAHLE Aftermarket with automotive components and their high degree of technical expertise", adds Eberhard Bredel, Head of the Compressor Systems product group at Voith.

## **About MAHLE**

The MAHLE Group is one of the 30 largest companies in the automotive supply industry worldwide. With its two business units Engine Systems and Components and Filtration and Engine Peripherals, MAHLE ranks among the top three systems suppliers worldwide for piston systems, cylinder components, as well as valve train, air management, and liquid management systems. MAHLE's industrial activities are combined in the Industry business unit. These include the areas of large engines, industrial filtration, as well as cooling and air conditioning systems. The Aftermarket business unit serves the independent spare parts market with MAHLE products in OE quality. In 2011, the MAHLE Group generated sales of approximately EUR 6 billion; around 49,000 employees work at over 100 production plants and eight research and development centres.



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