



Driven by performance

## MAHLE 2014 business year—at a glance

	2013 in million Euro	2014 in million Euro	Difference in %
<b>Sales</b>	<b>6,941</b>	<b>9,942</b>	<b>+43.2</b>
- Europe	3,182	4,888	+53.6
- North and South America	2,219	3,019	+36.1
- Asia/Pacific	1,476	1,947	+31.9
- Africa	64	88	+37.5
EBIT	422	514	+22.0
EBIT adjusted by effects of purchase price allocations	447	610	+36.6
<b>Result from ordinary activities</b>	<b>307</b>	<b>401</b>	<b>+30.6</b>
in % of sales	4.4%	4.0%	
<b>Net income</b>	<b>236</b>	<b>279</b>	<b>+18.2</b>
in % of sales	3.4%	2.8%	
<b>Capital expenditure on tangible fixed assets</b>	<b>397</b>	<b>488</b>	<b>+22.9</b>
<b>Expenditure for R&amp;D</b>	<b>336</b>	<b>552</b>	<b>+64.3</b>
<b>Balance sheet total</b>	<b>6,126</b>	<b>6,758</b>	<b>+10.3</b>
<b>Equity</b>	<b>2,207</b>	<b>2,555</b>	<b>+15.8</b>
<b>Equity ratio</b>	<b>36.0%</b>	<b>37.8%</b>	
<b>Headcount</b>	<b>64,345</b>	<b>66,234 *</b>	<b>+2.9</b>
- Germany	14,545	14,179	-2.5
- Europe (incl. Germany)	29,750	31,431	+5.7
- North and South America	21,250	20,460	-3.7
- Asia/Pacific	12,436	13,454	+8.2
- Africa	909	889	-2.2

\* In comparison to report 2013, the interns are not included in this figures from 2014 on