

Press release

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MAHLE Aftermarket on track for growth

- MAHLE Aftermarket closes 2020, an exceptional year, with a stable result
- Strategic fields for the future are digitalization, new business areas for workshops, thermal management, and workshop equipment
- Strongly positioned with numerous product innovations for calibration, transmission oil service, and air conditioning service
- The Group is also consistently expanding its range of aftermarket solutions for alternative drives, including battery and fuel cell maintenance

With annual sales of EUR 898 million, MAHLE Aftermarket has steered a stable course through the exceptional circumstances of 2020. The Stuttgart-based automotive supplier's business unit for spare parts and workshop equipment is now resuming the growth course of the preceding years. The focus is on four strategic areas: the digitalization of services, information offerings, and processes, the development of new business areas for workshops, and the expansion of the fields of thermal management and workshop equipment. MAHLE Aftermarket is strongly positioned with a wide range of new innovations in the areas of calibration, transmission oil management, and air conditioning service. In addition, the Group will increasingly offer aftermarket solutions for alternative drives through to battery and fuel cell maintenance. MAHLE Aftermarket's range already includes around 200 cabin filters for electric vehicles, 80 oil and fuel filters for hybrid vehicles, and 70 air filters for vehicles with fuel cell or hybrid drives.



The MAHLE TechPRO Digital ADAS 2.0 is one of the current highlights of the MAHLE Service Solutions portfolio

“Our expertise as an original equipment manufacturer enables us to anticipate market and technology trends at an early stage and to offer independent workshops a growing portfolio from the Group's strategic fields,” says Olaf Henning, Corporate Executive Vice President and General Manager MAHLE Aftermarket at a press conference in Stuttgart on Wednesday.

One of the main pillars of MAHLE Aftermarket's strategy for the future is digitalization. The company plans to invest around EUR 16 million in this area over the next three years. This investment is to flow both into information services to guide workshops safely through the transformation and into the digitalization and automation of logistics processes.

MAHLE is already making everyday life easier for workshops with a wide range of digital information solutions. MAHLE is also consistently expanding this in its other strategic areas, thermal management and workshop equipment. In this way, the technology group is enabling independent workshops to compensate for declining business in the servicing of vehicles with internal combustion engines by developing new fields that include the servicing of battery temperature control systems, the calibration of driver assistance systems, and extended air conditioning service.

This is because the cooling of the electric motor, power electronics, and battery, the temperature control of the cabin, and semi-autonomous driving will become increasingly important for future vehicle generations. MAHLE Aftermarket is broadly positioned in these areas with numerous product innovations. With the calibration tool TechPRO Digital ADAS 2.0, for example, MAHLE impressively demonstrates the leaps in development that are possible, especially in the field of workshop equipment. The new version enables the fully automatic calibration of driver assistance systems using automatic vehicle recognition in under one minute. Conventional methods take half an hour to do this. With the introduction of semi-autonomous driving and functions such as lane departure warning or brake assist, this area is gaining in significance.

MAHLE Aftermarket's strong presence is based on the Group's broad positioning. Its development focus is on the triad of the sustainable powertrain with an electric motor, the fuel cell, and the intelligent internal combustion engine powered by nonfossil fuels. The results from Group research and development also flow into the development of future aftermarket solutions. The focus is on diagnostics, calibration, thermal management, and fluid management. At the same time, MAHLE Aftermarket supplies workshops with classic products such as filters and engine components with its usual reliability.

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About MAHLE

MAHLE is a leading international development partner and supplier to the automotive industry. The technology group is now broadly positioned in the areas of powertrain technology and thermal management with a clear focus on future topics relating to mobility. As part of its dual strategy, MAHLE is working both on the intelligent combustion engine for the use of hydrogen and other nonfossil fuels and on technologies that will help the fuel cell and e-mobility achieve broad acceptance in the markets. The product portfolio of the company, which was founded in 1920, addresses all the crucial aspects of the powertrain and air conditioning technology. Half of all vehicles in the world now contain MAHLE components.
#weshapefuturemobility

In 2020, MAHLE generated sales of approximately EUR 9.8 billion and is represented in over 30 countries with more than 72,000 employees in 160 production locations and 12 major research and development centers. (Last revised: 2020-12-31)

About MAHLE Aftermarket

MAHLE Aftermarket, the business unit specializing in spare parts, uses the expertise from the series production of original equipment in its product range and supplies trade, workshop, and engine repair partners. The portfolio also includes products developed by MAHLE Service Solutions for workshop equipment as well as comprehensive services and customized training programs.

MAHLE Aftermarket is represented at 25 locations and other sales offices worldwide, with around 1,700 employees. In 2020, the business unit achieved a global sales volume of about EUR 898 million.