

Press Release

Farmington Hills, Mich., January 29, 2020

MAHLE Aftermarket Partners with Grant Brothers Sales to Expand Product Offerings in Canada.

MAHLE Aftermarket Inc. has partnered with Grant Brothers Sales Ltd., one of Canada's largest manufacturers' representatives, in an agreement effective January 1, 2020. This collaboration enables MAHLE to provide its broad portfolio of aftermarket solutions to customers across all major Canadian markets, including Vancouver, Winnipeg, Toronto, Montreal, Quebec City and Halifax.

Implemented through an organized program of pull-through selling and in-store merchandising, MAHLE will work closely with the Grant Brothers team of 28 sales and customer service personnel to distribute a diverse range of vehicle technologies including thermal management products, fast and reliable diagnostics and service solutions, as well as spare parts.

"We are excited to be partnering with Grant Brothers to bring our portfolio of innovative products to an important North American market that represents the world's second-largest nation in total area," said Jon Douglas, president, MAHLE Aftermarket North America. "Through their service offerings, Grant Brothers has established and maintained pivotal relationships with key automotive aftermarket vendors across the vast region of Canada and we look forward to working closely with them moving forward to provide customers with a 'full systems approach' that also includes expert support and technical training."

Following its recent 75th Anniversary celebration, the team at Grant Brothers Sales has already been working closely with MAHLE Aftermarket to implement a 2020 sales strategy, which included a visit to the MAHLE Aftermarket North American headquarters in Farmington Hills, Mich., on January 15, 2020.

“The Canadian automotive aftermarket is a very vast, lucrative industry, and we are thrilled to be working with MAHLE to bring customers state-of-the-art offerings and technical expertise as this market continues to grow,” said Adam Crisp, President, Automotive Division, Grant Brothers Sales Limited. “Add to that the prominent professional relationships our team has developed over many decades in the business, and we have all the building blocks for success.”

From a small test workshop to one of the top 20 automotive suppliers, MAHLE is proud to celebrate 100 years of delivering superior quality products around the world. For more information about MAHLE Aftermarket and its brands, visit www.mahle-aftermarket.com, or contact your local sales representative.

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Photo Caption:

MAHLE and Grant Brothers Sales teams meet on January 15, 2020, at MAHLE headquarters in Farmington Hills, MI. Pictured from left to right: Scott Mackay, Regional Manager, Grant Brothers Sales Limited Adam Crisp, President, Automotive Division, Grant Brothers Sales Limited Jerry Starling, National Sales Manager, MAHLE Aftermarket Inc. Gilles Cloutier, Regional Manager, Grant Brothers Sales Limited Derek Chinn, Regional Manager, Grant Brothers Sales Limited, Jim Kahut, Head of Sales, MAHLE Aftermarket Inc. Matthew Lundh, Sales Director, Traditional – Import Markets, MAHLE Aftermarket Inc.

About MAHLE

MAHLE is a leading international development partner and supplier to the automotive industry as well as a pioneer for the mobility of the future. The group’s product portfolio addresses all the crucial issues relating to the powertrain and air conditioning technology—both for drives with combustion engines and for e-mobility. In 2018, the group generated sales of approximately EUR 12.6 billion with more than 79,000 employees and is represented in over 30 countries with 160 production locations.

About MAHLE Aftermarket

MAHLE Aftermarket, the business unit specializing in spare parts, uses the expertise from the series production of original equipment in its automotive aftermarket product range and supplies trade, workshop, and engine repair partners. The portfolio also includes products developed by MAHLE Service Solutions for workshop equipment as well as comprehensive services and customized training programs. The full extent of this expertise is found in the MAHLE, BEHR, BRAIN BEE, CLEVITE, IZUMI, KNECHT FILTER, and METAL LEVE brands.

MAHLE Aftermarket is represented at 25 locations and other sales offices worldwide, with around 1,700 employees. In 2018, the business unit achieved a global sales volume of over EUR 928 million.

About MAHLE Service Solutions

MAHLE Aftermarket Inc., Service Solutions division specializes in the development, manufacturing and distribution of automotive services, tools and maintenance equipment, including vehicle diagnostics, air conditioning service, fluid exchange and nitrogen tire inflation systems. Formerly known as RTI Technologies, MAHLE Service Solutions continues its legacy of building shop equipment for the most stringent OEM and aftermarket needs. Along with this expertise, MAHLE Service Solutions combines the know-how of MAHLE Behr with automotive thermal management and MAHLE Powertrain with automotive test systems. Each of these three entities have more than 25 years of R&D and technology deployment experience providing advanced solutions for OE manufacturers.

In addition to the high-quality products offered through its Service Solutions division, MAHLE Aftermarket provides a comprehensive and well-developed service network to ensure quick and professional technical support and training for repair shops. For more information about MAHLE Aftermarket Service Solutions, visit www.servicesolutions.mahle.com.

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